

## 3.5.2 Number of functional MoUs with institutions, other universities, industries, corporate houses etc. during the year

Organisation with which MoU is signed	Name of the institution/ Industry/ corporate house	Year of signing MoU	Duration	List the actual activities under each MOU year wise	Number of students/teachers participated under MoUs
GLOBAL STAR #59A-61-17,PLOT NO.15,RTC COLONY, 1 ST ROAD,PATAMATA,VIJA YAWADA-520008,AP-INDIA-0866 4022799 EMAIL- info@globalstaredu.com	Vijaya Institute of Technology for Women	2023-2024	1 year	Training programs for students	250
NSE Training Program Institute 899 Kifer Road,Sunnyvale,CA 94086 Tel: +1-408-235-7700 Fax:+1-408-235-7737	Vijaya Institute of Technology for Women	2023-2025	1 year	Experimental Exercises that demonstrate mastery of complex network security concepts	
CSC ACADEMY,Inspire Education,#54-10-56,Besides Taruni Square,Isukathota,Visakhapatnam,AP-530022	Vijaya Institute of Technology for Women	2023-2026	1 year	Training programs for students	32
INDIAN BIOMEDICAL SKILL COUNCIL(IBSC) ,AMTZ Campus, Pragathi Maidan, VM Steel Project S.O.,Visakhapatnam-530031,AP,INDIA	Vijaya Institute of Technology for Women	2023-2027	1 year	Training programs,placement activity for students	1
Sri Sivani College of Engineering NH-16,Chilakapalem,Jn.,Echerla Mandal, Srikakulam District-532410, Andhra Pradesh ,India	Vijaya Institute of Technology for Women	2023-2028	1 year	Exchange of academic Information,Materials,Seminars,Workshops,Conferences	3
BIST TECHNOLOGIES PRIVATE LIMITED,DOOR NO-33-21-4,First Floor,Seetharampuram Signals,Elur Road,Vijayawada-520002	Vijaya Institute of Technology for Women	2023-2029	1 year	Training programs for students	51

PANTECH E LEARNING Pvt Ltd,4th Floor,Delta Chambers,Behind chennai shopping mall,Ameerpet,Telangana- 500016, Phone :91- 04040077960.br@pantechm ail.com	Vijaya Institute of Technology for Women	2023-2030	1 year	Training programs on skills,Guest Lecturers	150
ZSCALER ACADEMIC ALLIANCE PROGRAM SPECIFICATIONS	Vijaya Institute of Technology for Women	2023-2031	1 year	Training programs for students	
LEO GLOBAL OVERSEAS EDUCATIONAL CONSULTANCY,Vijaya Complex,Opposite Vijetha Super Market,5 th Line,Brindavan Gardens,Guntur-522006 contact:8519955599,851985 5999, ph:0863-2255959	Vijaya Institute of Technology for Women	2023-2032	1 year	Training programs,placement activity for students	250
VISAKHA INSTITUTE OF ENGINEERING AND TECHNOLOGY 88th Division,GVMC,Narava,Vis akhapatnam-530027,AP vietvsp@gmail.com phone:0891- 2892901,2891902,99596174 76	Vijaya Institute of Technology for Women	2023-2033	1 year	workshops,conferences ,skills development for students and faculty.	2
CHIP ELECRTONICS TRAINING INSTITUION  D NO-33-21-4,First Floor,Seetharampuram Signals,Elur Road,Vijayawada-500002	Vijaya Institute of Technology for Women	2023-2034	1 year	Training programs for students	50

*G. Chm*  
Principal

PRINCIPAL  
VIJAYA INSTITUTE OF  
TECHNOLOGY FOR WOMEN  
ENIKEPADU, VIJAYAWADA..... 28



**Global Star**  
FULFILL YOUR DREAMS

**Memorandum of Understanding (MOU) \**  
**Between**  
**Vijaya College of Women's and Technology**  
**And**  
**Global Star Edu**

This Memorandum of Understanding (MOU) is entered into on 15-03-2024 between Vijaya College of Women's and Technology, represented by principal, **Dr.Gorantla Chenchamma** hereinafter referred to as "**Vijaya College,**" and **Global Star Edu,** represented by **Mr. J.Chandra Sekhar Reddy,** hereinafter referred to as "Global Star."

**Objective:**

The parties hereby agree to collaborate in providing comprehensive educational services to students, focusing on offering free IELTS coaching, facilitating admissions for overseas education, and providing financial aid assistance.

**Highlights of Collaboration:**

**Free IELTS Coaching:**

Global Star Edu agrees to provide free IELTS coaching services to students of Vijaya College who are interested in pursuing education abroad. The coaching will be conducted by qualified instructors and will prepare students for the IELTS examination.

**Overseas Education Admissions:**

Global Star Edu will facilitate admissions for students of Vijaya College to reputable educational institutions abroad. This includes assisting students in selecting suitable programs, completing application procedures, and liaising with partner institutions.

**Financial Aid Assistance:**

Global Star Edu will provide guidance and support to students of Vijaya College in obtaining financial aid for their education abroad. This may include assistance with scholarship applications, financial planning, and accessing funding sources.

**Exchange Programs:**

Both parties may explore opportunities for student exchange programs between Vijaya College and partner institutions of Global Star Edu. This will enhance cultural exchange and provide valuable learning experiences for students.





**Global Star**  
FULFILL YOUR DREAMS

**Collaborative Events:**

Vijaya College and Global Star Edu may jointly organize seminars, workshops, and informational sessions to educate students about opportunities for overseas education and career development.

**Duration:**

This MOU shall be effective from the date of signing and shall remain in force for a period of one year from the effective date.

**Termination:**

Either party may terminate this MOU by providing written notice to the other party at least 90 days prior to the intended date of termination. Termination shall not affect any ongoing obligations or commitments of the parties.

**Amendments:**

Any amendments or modifications to this MOU shall be made in writing and duly signed by authorized representatives of both parties.

**Governing Law:**

This MOU shall be governed by and construed in accordance with the laws of [Jurisdiction].

In witness whereof, the parties hereto have executed this MOU as of the date first above written.

**For Vijaya College of Women's and Technology:**

**Dr. Gorantla Chenchamma**

**(Principal)**



**For Global Star Edu:**

**Mr. S. Naga Sai Ram**

**(Authorized signature with seal name)**



# INSTITUTE OF TECHNOLOGY FOR WOMEN

Approved by AICTE, Affiliated to JNT University, Kakinada.  
An ISO 9001:2015 Certified Institute  
College Code : NP

Security Academy Program Agreement

Enikepadu, VIJAYAWADA- 521 108,  
Telephone No. : 0866 - 2844444  
Fax : 0866 - 2844999  
E-mail : vijayatechfw@gmail.com

This agreement is effective as of the date the last party signs this agreement and is between the company identified in the signature block ("Academy") and either Fortinet, Inc. if the Academy is located in the Americas or Fortinet Singapore Private Limited if the Academy is located outside the Americas, (each Fortinet entity referred to as "Fortinet" herein). The parties agree as follows:

- 1.1 **Program Specifies.** Program specifics are set forth on Exhibit A.
- 2.1 **Term and Termination.** This agreement is effective from the later date in the signature block until terminated by (a) a breach of this agreement and such breach is not cured within 15 days of written notice by the non-breaching party or (b) either party terminating this agreement for any reason by providing 30 days' prior written notice.
- 3.1 **Payment.** There is no fee associated with this program.
- 4.1 **Confidentiality.** During the term of this agreement, either party may provide the other party with confidential information (either marked as confidential or reasonably understood under the circumstances to be confidential). The receiving party must treat such information as confidential, and only use it to deliver training under this agreement. Confidential information must not be disclosed to anyone unless authorized by the disclosing party.
- 5.1 **Intellectual Property.** All Fortinet provided training materials, curriculum, and documentation (collectively, "Training Material") are owned by Fortinet. Fortinet grants Academy a non-exclusive, revocable, fully paid limited license to use the Training Material in an educational environment. Academy will comply with all legends and markings (including confidentiality and intellectual property restrictions) on the Training Material and not duplicate or modify Training Material unless authorized by Fortinet; Academy has no right, title, or interest in the Training Material, except as specified under this agreement. Academy shall not modify the Training Material without Fortinet prior written consent. All Academy's comments and suggestions to Training Material will be owned by Fortinet. Academy may not use unauthorized materials for Fortinet instruction purposes. Upon termination of this agreement, Academy will either return such items to Fortinet or certify the destruction of such items to Fortinet.  
  
Academy is solely responsible for providing prerequisite skills, assessing its trainees' suitability for use of the Training Material, delivery of all instruction to trainees, all grading and assessment of trainees and handling of trainees and teacher information. Academy hereby agrees that any Fortinet software used associated with this program is covered under the terms and conditions of Fortinet End User License Agreement set forth at <http://www.fortinet.com/doc/legal/EULA.pdf>. Academy will take all reasonable steps to ensure that trainees using the Training Material are in compliance with the terms of the agreement. If Academy discovers or have reason to believe that any trainee is making use of the Training Material in violation of this agreement, Academy will immediately notify Fortinet in writing.
- 6.1 **Indemnity.** Academy is liable to Fortinet and its officers, directors, employees, agents, for all damages, expenses, and losses (including attorneys' fees) incurred by Fortinet from all third party claims relating to Academy's (a) negligence or willful misconduct or (b) breach of this agreement.
- 7.1 **Limitation of Liability.** FORTINET IS NOT LIABLE TO THE ACADEMY FOR ANY DAMAGES (DIRECT, CONSEQUENTIAL, SPECIAL, PUNITIVE, OR INDIRECT DAMAGES).
- 8.1 **Compliance with All Laws including Export Regulations**
  - a. Each party will comply with all applicable laws and regulations in their conduct under this agreement, including the Foreign Corrupt Practices Act, export regulations, and insider trading regulations.

899 Kifer Road  
Sunnyvale, CA 94086  
Tel: +1-408-235-7700  
Fax: +1-408-235-7737

  
PRINCIPAL  
VIJAYA INSTITUTE OF  
TECHNOLOGY FOR WOMEN  
ENIKEPADU, VIJAYAWADA-521 108.

[www.fortinet.com](http://www.fortinet.com)



# INSTITUTE OF TECHNOLOGY FOR WOMEN

Approved by AICTE, Affiliated to JNTU University, Kakinada.  
An ISO 9001:2015 Certified Institute  
Exhibit A  
College Code: NP

Enikepadu, VIJAYAWADA- 521 108.  
Telephone No. : 0866 - 2844444  
Fax : 0866 - 2844999  
E-mail : vijayatechfw@gmail.com

## NSE Training Institute Certification Program

The NSE Training Institute Certification Program is an 8-level certification program designed for technical professionals interested in independent validation of their network security skills and experience. The program includes a wide range of courses, as well as practical, experiential exercises that demonstrate mastery of complex network security concepts.

### Goals/Objectives

- Prepare participants/students for a career in network security
- Build a workforce skilled in all aspects of Fortinet's network security platform who will be recognized in the industry among an elite group of security professionals

### Academy Responsibilities, if applicable, Academy will:

- Market opportunities for students to learn more about Fortinet
- Work with Fortinet to arrange information session(s)
- arrange platform in which info session(s) will be conducted
- Maintain access to link provided by Fortinet for students to request access to learning, and/or maintained up to date roster allowing Fortinet to verify student's active status with academy, prior to providing access.
- Act as first point of contact for student questions, directing students to access request link.

### Fortinet Responsibilities, if applicable

- Fortinet will participate in information sessions arranged by Academy to provide students with information about the NSE program and upcoming courses.
- Fortinet will provide access to self-paced training to Academy students who submit through access request link.
- Fortinet will monitor student progress and report back to Academy as requested by Academy
- Fortinet will provide exam vouchers upon request for students who have completed the self-paced learning.
- Fortinet will inform student who complete the self-paced learning of any potential internship or employment opportunities at Fortinet.

### Engagement

- The academy agrees to permit Fortinet to identify the academy as an Authorized Security Academy, within any Authorized Security Academy collateral.
  - Academy will provide Fortinet with a logo to be used within materials.
- Fortinet, with the Academy's participation, will attempt to provide quarterly contact reviews to answer questions, provide updates, and/or discuss ways to better bolster the Academy. Communication may be in the form of conference calls, emails, and/or site visits
- Fortinet will track voucher dissemination and/or certification completion from Pearson VUE
- Fortinet, at its own discretion, will engage with Academy's around potential marketing and PR opportunities as they arise.
- Academy will make Fortinet aware of other opportunities to engage with its student community, as applicable, including but not limited to, speaking engagements, conferences and events, recruitment fairs, etc.

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Fax: +1-408-235-7737

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ENIKEPADU, VIJAYAWADA-521 108.

[www.fortinet.com](http://www.fortinet.com)



# INSTITUTE OF TECHNOLOGY FOR WOMEN

Enikepadu, VIJAYAWADA- 521 108.  
Telephone No. : 0866 - 2844444  
Fax : 0866 - 2844999  
E-mail : vijayatechfw@gmail.com

- b. All Training Materials and Fortinet products are subject to the export regulations of the United States, including but not limited to regulation under the U.S. Export Administration Regulations. Academy agrees that it will not directly or indirectly export, re-export, transfer or disclose any Fortinet Product (hardware, software, or other technology) except in strict compliance with applicable U.S. laws and regulations.
- c. Academy certifies that to the best of its knowledge, no improper benefits or non-nominal gifts have been provided to any agents, contractors, employees, or representatives of Fortinet.

### 9.1 General

- a. **Relationship of the Parties.** The parties intend that each party is an independent contractor of the other.
- b. **Governing Law.** Any dispute arising out of this agreement is governed, construed, and enforced under the laws of the State of California, without regard to its conflict of laws principles.
- c. **Dispute Resolution.** Any controversies or claims arising from or relating to this agreement that cannot be amicably settled between the parties will be finally settled by arbitration. The place of arbitration will be Santa Clara, California, pursuant to the Streamlined Arbitration Rules and Procedures of Judicial Arbitration and Mediation Services (JAMS), or its successor, before a sole, mutually agreeable arbitrator, in accordance with the laws of the State of California.
- d. **Assignment.** Academy may not assign, delegate, or subcontract any of its rights or obligations under this agreement by operation of law, consolidation, merger, liquidation, or any other manner without the prior written consent of the other party. Any assigning, delegating, or subcontracting, without the prior written consent of Fortinet is void.
- e. **Modification.** No amendment, change, discharge, or waiver to this agreement will be effective unless in writing and signed by an authorized representative of the party against whom the modification is asserted. Any modification will not be construed as a modification of any other rights.
- f. **Entire Agreement.** This agreement, together with the exhibits, constitutes the entire agreement between the parties with respect to this subject matter and supersedes all prior agreements and understandings between the parties.
- g. **Notice.** To provide notice, either party must deliver notice in writing via a registered letter (USPS or courier) to the address provided in the signature block (deemed delivered after two business days).

This agreement becomes effective when both parties have signed it. Each party is signing this agreement on the date below that party's signature.

Academy: Vijaya Institute of Technology for Women

Fortinet

Signature: G. Chm

Signature: \_\_\_\_\_

Name: Dr.G.Chenamma

Name: Al Nasturzio

Title: Principal

Title: Director, Training and Education Partners

Date: 21/12/23

Date: \_\_\_\_\_

Notice: 24k, opposite street, near samsung auroma logistics, Enikepadu, Vijayawada, Andhra Pradesh 521108

Notice: 899 Kifer Road  
Sunnyvale, California 94086

**PRINCIPAL**  
**VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN**  
**ENIKEPADU, VIJAYAWADA-521 108.**

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Fax: +1-408-235-7737

[www.fortinet.com](http://www.fortinet.com)



INDIA NON JUDICIAL



Government of Andhra Pradesh

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 Certificate Issued Date : 07 Dec 2023 01:19 PM  
 Account Reference : NEWIMPACC (SV) ap18009304 AP NTR AP VJW/apnaveerh  
 DDO Code : 27002308001 O/o IG R  
 Unique Doc. Reference : SUBIN-APAP1800930481714825361805V  
 Purchased by : VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN  
 Description of Document : Article 6 Agreement  
 Property Description : AGREEMENT  
 Consideration Price (Rs.) : 0  
 (Zero)  
 First Party : VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN  
 Second Party : Not Applicable  
 Paid By : VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN  
 Stamp Duty Amount(Rs.) : 50  
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Please write or type below this line

**MEMORANDUM OF UNDERSTANDING (MoU)**

(To implement an up-skilling program in Internet of Things (IoT) technology in collaboration with C-DAC &amp; IEEE for the benefit of SC &amp; ST students)

BETWEEN

**VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN,  
 ENIKEPADU, VIJAYAWADA-521108, KRISHNA DISTRICT, ANDHRA PRADESH, INDIA  
 &  
 CSC ACADEMY,**

**Office: INSPIRE EDUCATION, VISAKHAPATNAM, ANDHRA PRADESH – 530022**

This Memorandum of understanding was entered on 07<sup>th</sup> December 2023 between Vijaya Institute of Technology for Women, Enikepadu, Vijayawada-521108, Krishna District, Andhra Pradesh, India hereinafter referred to as the "First Party".

**And**

CSC Academy, Office at Inspire Education, #54-10-56, Besides Taruni Square, Isukathota, Visakhapatnam, Andhra Pradesh – 530022, India hereinafter referred to as the "Second Party".

1

HE 0021744218

**Statutory Alert**

1. The authenticity of this Stamp certificate should be verified at [www.e-stamping.com](http://www.e-stamping.com) or using e-Stamp Mobile App of State Treasury.
2. Any discrepancy in the details on the Certificate get in contact with the vendor. (Phone-Any number is available)
3. The onus of checking the legitimacy is on the users of the certificate.
4. In case of any discrepancy please inform the competent Authority.



**Background:**

- 1) Vijaya Institute of Technology for Women, Enikepadu, Vijayawada-521108, Krishna District, Andhra Pradesh, India is a well-established educational institution providing higher education to a diverse student population in Andhra Pradesh State.
- 2) The CSC Academy is delivering various Government of India-sponsored skill and education programs, in addition to courses from private sector. Many of them are funded under Government schemes or under Corporate Social Responsibility.

**Objective:**

The First Party and the Second Party mutually agree to collaborate on an up-skilling program in Internet of Things (IoT) technology in collaboration with C-DAC & IEEE for the benefit of SC & ST students pursuing Diploma, Undergraduate and Post-Graduation courses at Vijaya Institute of Technology for Women, Enikepadu, Vijayawada-521108, Krishna District, Andhra Pradesh, India.

**Scope of Collaboration:**

- 1) The Second Party shall provide a comprehensive IoT up-skilling program consisting of two distinct courses:
  - (a) Program 1: Software IoT
  - (b) Program 2: Embedded & Application IoT
- 2) The training program will be conducted virtually, spanning a total duration of 280 hours.
- 3) The Second Party shall ensure that the training enrollment process and training to be conducted free of cost for the selected SC & ST students.

**Responsibilities:**

- 1) The First Party shall identify all eligible SC & ST students from the college to participate in the up-skilling program and enroll the students.
- 2) The First Party shall provide the necessary infrastructure and support for Enrollment.
- 3) The First Party shall ensure all complete the course.
- 4) The Second Party shall register all the eligible SC & ST students, who are identified by First Party.
- 5) The Second Party shall enroll all the students short-listed and selected by C-DAC / IEEE in any one course mentioned in the scope of collaboration as per the student's choice.

- 6) Upon successful completion of the program, the Second Party shall facilitate the issuance of IEEE-certified certificates to the students.

**Terms and Conditions:**

- 1) The collaboration period commences on 07.12.2023 and it will be effective for a year which can be extended based on mutual consent and subject to the availability of the scheme.
- 2) Both parties shall maintain the confidentiality of any proprietary information shared during the collaboration.
- 3) Any modifications or amendments to this MoU shall be made in writing and agreed upon by both parties.
- 4) This collaboration is subject to the availability of resources and compliance with both CSC Academy and government regulations.
- 5) Either party may terminate this collaboration by providing written notice at least 30 days prior to the intended termination date.

This MoU will become effective from the date of execution as mentioned above.

**For Vijaya Institute of Technology for Women**

Dr. G. Chenchamma  
Designation: Principal  
Date: 07.12.2023

**PRINCIPAL  
VIJAYA INSTITUTE OF  
TECHNOLOGY FOR WOMEN  
ENIKEPADU, VIJAYAWADA-521, 108**

Witnessed by:

Name: Dr K Murali  
Designation: Professor & HOD AIML  
Date: 07.12.2023



**For CSC Academy**

Mr. Y. Ramkrishna Rao  
Designation: VLE  
Date: 07.12.2023



Witnessed by:

Name: Dr K Murali Krishna  
Designation: SME, BOT Club Pvt.Ltd  
Date: 07.12.2023



**MEMORANDUM OF UNDERSTANDING (MoU)**

**Between**

**Indian Biomedical Skill Council (IBSC)**

having its office at AMTZ Campus, Pragati Maidan, VM Steel Project S.O.,  
Visakhapatnam – 530031, Andhra Pradesh, India  
(First party, hereinafter referred to as IBSC),  
Represented by Dr. Jitendra Kumar Sharma, Chairman, IBSC  
& Managing Director & CEO, AMTZ

**And**

**VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN (VITW)**

Enikepadu, Vijayawada - 521108, NTR District,  
Andhra Pradesh, India

(Second party, hereinafter referred to as "VITW"),  
Represented by Dr. G. Chenchamma, Principal

## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (MoU) is made and executed on this 14<sup>th</sup> of October 2023, at Visakhapatnam

### Between

**Indian Biomedical Skill Council**, is established by Andhra Pradesh MedTech Zone (AMTZ), having its office at AMTZ Campus, Pragati Maidan, VM Steel Project S.O. Visakhapatnam - 530031, India, represented by Dr. Jitendra Kumar Sharma, Chairman, Visakhapatnam hereinafter referred to as "Party of the FIRST PART" or "IBSC" which expression wherever it occurs, shall mean and include the representatives, administrators, successors in interest and assign;

### And

**Vijaya institute of Technology for Women (VITW)**, Enikepadu, Vijayawada-521108, NTR District, Andhra Pradesh, India represented by Dr. G. Chenchamma, Principal, hereinafter referred to as "Party of the SECOND Part" or "VITW" which expression wherever it occurs, shall mean and include the representatives, administrators, successors in interest and assign. Both parties hereinafter shall collectively refer to as "Parties"

### 1. WHEREAS:

- I. The Party of the FIRST PART is a Council for Biomedical Engineering Skills in India promoted by the AMTZ, in collaboration with Medical Devices Industry stakeholders in India, which has the mandate to test and grade the competency of bio-medical engineering professional skills in India; IBSC is recognized by Ministry of Skill Development & Entrepreneurship, Government of India. IBSC has its independency & unique identity to certify biomedical professionals and deliver skill training programs.
- II. The Party of the SECOND PART Vijaya institute of Technology for Women (VITW), Enikepadu, Vijayawada-521108, NTR District, is an Engineering college with 16 years of Academic Excellence, Affiliated to JNTUK Kakinada, Approved by AICTE, New Delhi. It was established in the year 2008 under SRK Foundation.

III. The Parties hereby express their willingness to enter into a Memorandum of Understanding to set out the frame work to carry-out training of learners as per job roles(s) related to Medical Device Industry.

## **2. PREAMBLE**

2.1 IBSC is engaged in Skill Development, Education, Hands-on-Trainings and R&D services in the fields of Medical Technology and related fields.

2.2 VITW has evolved as one of the top institutions in Andhra Pradesh, and is an Industry Connected Institution. To impart industry relevant skills, VITW has collaborated with various industries and setup Centers of Excellence (CoE) to carry out training and to give a real-time hands-on experience. The Institute focuses on holistic development of students by adopting the most innovative and creative dimension to impart quality education and employability skills.

2.3 IBSC & VITW believes that collaboration and co-operation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.

2.4 The Parties intended to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.

2.5 The Parties hereby express their willingness to combine their resources for skill development in medical technology and related sectors, and work towards promoting the growth of the sector by creating necessary eco-system for the said purpose.

## **3. SCOPE OF MoU**

The Parties have decided to enter into this Memorandum of Understanding to express their interest on collaborating on joint activities that will described in various project agreements entered into by the parties:

### **4.1 ROLES AND RESPONSIBILITIES OF IBSC**

1. IBSC shall undertake to collaborate with VITW on mutually agreed activities pursuant to project agreements entered into by the parties.

2. IBSC shall provide industrial-oriented trainings/courses for the VITW students.
3. IBSC shall facilitate industrial visits to the students.
4. IBSC will facilitate internship support for the students who have completed the required training modules of the IBSC programs.
5. IBSC will extend support for Guest faculty for delivering the courses
6. IBSC will extend support for developing industrial-oriented curriculum development inputs.
7. IBSC will provide Faculty development programs (FDP) / Short term training programs (STTP) for enriching the faculty/staff knowledge in the biomedical domain.
8. IBSC will facilitate access to the Common Scientific Facilities (CSFs) other facilities to the university students / faculty / researches for medical device research purposes.
9. IBSC shall appoint a 'Point of Contact' for necessary coordination with VITW.

#### **4.1 ROLES AND RESPONSIBILITES OF VITW**

1. VITW shall undertake to collaborate with IBSC on mutually agreed activities pursuant to project agreements entered into by the parties.
2. VITW shall facilitate interested student engagement in the IBSC training programs.
3. VITW shall facilitate interested faculty/staff engagement in the FDP / STTP.
4. VITW shall provide the space and facility to conduct the training-related activities in their premises.
5. VITW shall facilitate the credit transfer option for the IBSC training programs.
6. VITW shall provide support for developing a Center of Excellence at University premises.
7. VITW shall encourage interested faculty engagement in research & consultancy work with AMTZ group of institutions and manufacturers.
8. VITW shall appoint a 'Point of Contact' for necessary coordination with IBSC.

#### **4.2 JOINT ROLES AND RESPONSIBILITES OF IBSC AND VITW**

1. The Parties would provide support as mutually agreed upon in project agreements.
2. The Parties would undertake and execute the mutually agreed tasks within a stipulated time frame as detailed in project agreements.
3. The Parties would provide industrial ready work force.

4. The parties would execute joint research collaboration activities for publishing research articles/patents
5. The Parties will organize the technical Events / Seminars / National Conference / International Conference / Symposia.
6. The parties will develop industrial-oriented courses/programs at the UG/PG level.
7. The Parties may also enter into a separate arrangement/agreement on a case-to-case basis, on such terms and conditions as may be mutually agreed by the parties.

## **5 DURATION OF MoU**

The total time frame of the engagement would be for a period of 3 (three) years from the date of signing this MoU. The term of this MoU may be extended as may be mutually decided by the Parties.

## **6 DELIVERABLES**

The deliverables would be as detailed in the scope of each task, mutually agreed between the parties, from time to time. Requisitions for a specific task could be given by any of the parties on mutually agreed terms of references that would be specific to identified projects.

## **7 FINANCIAL ARRANGEMENT**

This will be undertaken by a separate financial terms & conditions on a project-to-project basis on mutually agreed terms by the parties. Each Party shall bear its expenses in discharge of its responsibilities mentioned in this MoU.

## **8 CONFIDENTIALITY AND NON-DISCLOSURE**

Except as otherwise contemplated by this MoU, each Party (the "receiving party") undertakes that, in order to protect the proprietary interest of the other Party (the "disclosing party") in the disclosing Party's confidential information, it will not, during the term of this MoU nor at any time thereafter, either use or exploit in any manner, or directly or indirectly divulge or disclose to others any of the disclosing party's confidential information. The receiving party shall treat all confidential information disclosed to it as strictly confidential and only use such confidential information for the

purposes of this MoU. Each Party shall ensure that its directors, officers, employees, agents, representatives, students, faculty, Affiliates and attorneys comply at all times with this confidentiality undertaking. This clause does not apply to (i) information is public other than because of a breach of this clause; (ii) disclosure required by law; or (iii) disclosure to a Party's related companies, auditor, banker or advisors. Specific confidentiality and non-disclosure agreement will be a part of specific MoUs agreed by the Parties for each project.

## **9 AMENDMENTS TO MoU**

In the event that any of the representations or warranties made/given by a party ceases to be true or stands changed, the party who had made such representation or given such warranty shall promptly notify the others of the same.

## **10 TERMINATION OF MoU**

- a. This MoU may be terminated by either of the parties forthwith if the any party commits breach of any of the terms hereof and shall have failed to rectify such breach within sixty (60) days of the notice in this behalf having been served on it by the other parties.
- b. In addition to the reasons for termination as set forth above, this MoU may be terminated forthwith by any of the parties voluntarily by giving sixty (60) days' notice in writing to other parties OR involuntarily due to entering into composition, bankruptcy or similar re-organization proceedings or if applications invoking such proceedings have been filed and with the advance notice of 3 months by any of the parties.

## **11 FORCE MAJEURE**

None of the parties shall be held responsible for non-fulfilment of their respective obligations under this MoU due to the exigency of one or more of the force majeure events such as but not limited to acts of God, War, Flood, Earthquake, Strikes, lockouts, Epidemics, Riots, Civil Commotions, etc., provided on the occurrence and cessation of any such event, the affected party thereby shall give a notice in writing to the other parties within one month of such occurrence or cessation. If the force majeure conditions continue beyond six (6) months, the parties shall jointly decide about the future course of action.



## **12 ASSIGNMENT OF MoU**

The rights and / or liabilities arising to any party of this MoU shall not be assigned except with the written consent of the other parties and subject to such terms and conditions as may be mutually agreed upon.

## **13 DISPUTE RESOLUTION**

In the event of any dispute arising between parties with regard to any terms/conditions or this MOU, the parties would refer the dispute to a two-member committee consisting of a representative of each of the parties. The committee would make all efforts to resolve the dispute and interpret the clauses for furthering the purpose of the MOU and cause of the Organizations.

## **14 ARBITRATION**

In the event of the dispute remaining unsolved, in spite of the efforts of the committee, the parties may refer the dispute to a Sole Arbitrator. The Sole Arbitrator shall be jointly appointed by the Parties, who would conduct the Arbitration proceedings as per the Arbitration and Conciliation Act, 1996. The place of Arbitration shall be Vishakhapatnam, Andhra Pradesh.

## **15 NOTICES**

15.1 Method of Notice. The parties shall give all notices and communications between the parties in writing by (i) personal delivery, or (ii) a nationally-recognized, next-day courier service, or (iii) registered postal services, or (iv) or (v) electronic mail to the party's address specified in this agreement, or to the address that a party has notified to be that party's address for the purposes of this section addressing to the address

Party First Part (the "IBSC")  
Dr. Jitendra Kumar Sharma  
AMTZ Campus, Pragati Maidan  
VM Steel Project S.O.,  
Visakhapatnam – 530031, India

Party Second Part ("VITW")  
Dr.G. Chenchamma, PRINCIPAL  
Vijaya Institute of Technology for Women  
Enikepadu, Vijayawada - 521108, NTR District,  
Andhra Pradesh, India

- 15.2 Receipt of Notice. A notice given under this agreement will be effective on the other party's receipt of it, or if mailed, shall be deemed to have been duly if actually delivered, or after 15 fifteen days after mailing, if mailed by registered post or by courier. In case of an electronic mail, the notice shall be considered as delivered on the date of receipt of such mail.
- 16 Any additions or deletions to this MoU can be carried out on mutually agreed terms and appended to this MoU to form an integral part of this MoU.

IN WITNESS WHEREOF the Parties hereto have signed this MoU on the day, month and year mentioned here in before

For and on behalf of IBSC



**Dr. Jitendra Kumar Sharma**  
Chairman



Witness: \_\_\_\_\_  
Date: \_\_\_\_\_

For and on behalf of VITW



**Dr. G. Chenchamma**  
Principal  
**PRINCIPAL**  
**VIJAYA INSTITUTE OF**  
**TECHNOLOGY FOR WOMEN**  
ENIKEPADU, VIJAYAWADA-521,108

Witness: \_\_\_\_\_  
Date: \_\_\_\_\_





# **BIST TECHNOLOGIES PRIVATE LIMITED**

**Door No: 33-21-4, First Floor, Seetharampuram Signals  
Elur Road, Vijayawada-520002.**

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## **MEMORANDUM OF UNDERSTANDING BETWEEN BIST TECHNOLOGIES PRIVATE LIMITED AND VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN**

The Memorandum of Understanding (MOU) establishes a type of partnership between **BIST TECHNOLOGIES PRIVATE LIMITED** and **VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN**.

### **MISSION:**

**BIST TECHNOLOGIES PRIVATE LIMITED** is a largest better quality providing learning platform where students get trained by industry experts along with certifications in domain of **CSE, ECE, IT & AIML** Departments.

**VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN** ensures high standards to educate, enrich and excel the professional programs, by eminent faculty who endeavors to mold the students into socially responsible professionals through creative team work innovation and research.

Together we enter into the Memorandum of Understanding to promote **PLACEMENTS, INTERNSHIPS, WORKSHOPS, FACULTY DEVELOPMENT PROGRAMS** and **PROJECT**. Accordingly **BIST TECHNOLOGIES PRIVATE LIMITED** and **VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN** operating under this MOU agree as follows.

### **PURPOSE AND SCOPE :**

**BIST TECHNOLOGIES PRIVATE LIMITED** and **VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN** describe the intended results or effects that the organizations hope to achieve and area(s) that the specific activities will cover.

Benefits to **VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN**

- **WORKSHOPS**
- **FACULTY DEVELOPMENT PROGRAMS**



# BIST TECHNOLOGIES PRIVATE LIMITED

Door No: 33-21-4, First Floor, Seetharampuram Signals  
Elur Road, Vijayawada-520002.

- INTERNSHIPS
- REAL-TIME PROJECTS
- JOB ORIENTED TRAINING & PLACEMENT

Who is the target?

Students of

- 2<sup>nd</sup> year III Semester for Workshops
- 2<sup>nd</sup> year IV Semester Internships
- 3<sup>rd</sup> year V Semester for Skill Development Programs
- 3<sup>rd</sup> year VI Semester and summer Job Oriented training
- 4<sup>th</sup> year for Placements and Real-time Projects.

## TERMS OF UNDERSTANDING :


The term of this MOU is for a period of **1 Year** effect from **28-07-2023**. This MOU can be extended upon written mutual agreement. It shall be *reviewed annually* to ensure that it is fulfilling its purpose and to make any necessary revisions.

Either organization may terminate this MOU upon thirty(30) days written notice without penalties or liabilities.

## AUTHORIZATION :

The signing of this MOU is not a formal undertaking. It implies that the signatories will strive to reach, to the best of their ability, the objectives stated in the MOU.

On behalf of the organization I represent, I wish to sign this MOU and contribute to its further development.

Signed by:   
For **BIST TECHNOLOGIES PRIVATE LIMITED**


Name: Mr. R. UPENDAR RAO.

Designation : Director.

Date: 28-07-2023

Place: Vijayawada

**DIRECTOR**

Signed by:   
For **VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN**

Dr. G. Chenchamma

Principal

Date: 28-07-2023

Place: Vijayawada

**PRINCIPAL**  
**VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN**  
ENIKEPADU, VIJAYAWADA-521 108



**MEMORANDUM OF UNDERSTANDING (MoU)**

**BETWEEN**

**VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN**

**&**

**PANTECH E LEARNING, Hyderabad**

**FOR**

**SKILL DEVELOPMENT, CERTIFIED COURSES, OUTCOME BASED  
TRAININGS, PLACEMENT AND RELATED SERVICES**

**MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding (hereinafter called as 'MOU') is entered into on this on 11/07/2023, by and between

Vijaya Institute of Technology for Women, Enikepadu, Vijayawada-521108, Andhra Pradesh India.. Represented herein by its Principal, Dr.G.Chenchamma (hereinafter referred as 'First Party', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

**AND**

PANTECH E LEARNING PVT LTD, 4th Floor, Delta Chambers, Behind Chennai Shopping Mall, Ameerpet, Hyderabad, Telangana 500016 and represented herein by its Manager Mr. CHINNASAMY C , (hereinafter referred to as "Second Party", company which expression , unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

AICTE Internship Registration ID: CORPORATE6123708e0a7221629712526
Company Name: Pantech eLearning Pvt Ltd
Company CIN Number: U80902TN2021PTC141464

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually 'Party') as

**WHEREAS:**

- A) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- B) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- C) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.
- D) Give related information, its branches, and dimensional information about the industry concerned with whom the MoU is sworn.

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:**

**CLAUSE 1 CO- OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
- 1.3 The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

**CLAUSE 2 SCOPE OF THE MoU**

- 2.1 The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
- 2.2 **Curriculum Design:** First & Second Party will share valuable inputs to the in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.



- 2.3 **Skill Development Trainings:** Industry and Institution interaction will give an insight in to the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.
- 2.4 **Value Added Programs:** Second Party to train the students of First Party on the emerging technologies in order to bridge the skill gap and make them industry ready. Both Parties have agreed to carry out the joint research activities in the fields of AI, ML, Data Science, Block Chain, Embedded Systems, IoT, VLSI, Electric Vehicle, Renewable Energy, Software Domains and any technology domains that the Second Party has expertise through
- 2.5 **Research and Development:** Both Parties have agreed to carry out the joint research activities in the above fields
- 2.6 **Guest Lectures & Faculty Development Programs:** Second Party to extend the necessary support to deliver guest lectures and coordinate Faculty Development Programs to the Staffs and student community, who have / will enroll with the First Party on the technology trends and in house requirements.
- 2.7 **Placement of Trained Students:** Second Party will actively engage to help the delivery of the training and placement of students into internships / jobs.
- 2.8 **Internship:** Second Party will engage and train the students as per the industrial demands in terms on Internship Programs
- 2.9 **Projects and Research Work:** Second Party will provide the necessary support to the student's community to complete their projects and the research works.
- 3.0 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programms on the terms specified here in.



### CLAUSE 3 INTELLECTUAL PROPERTY

- 3.1 Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

### CLAUSE 4 VALIDITY

- 4.1 This Agreement will be valid for a period of 1 years until it is expressly terminated by either Party on mutually agreed terms, during which period, either parties, as the case may be, will take effective steps for implementation of this MOU. Any act on the part of either parties after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU
- 4.2 Both Parties may terminate this MOU upon 60 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations

Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdictions

**AGREED:**

For Vijaya Institute of Technology for Women

For Pantech E Learning

*G. Chon*

*Chief*



Authorized Signatory

PRINCIPAL

Authorized Signatory

**VIJAYA INSTITUTE OF  
TECHNOLOGY FOR WOMEN**  
ENIKEPADU, VIJAYAWADA-521108

<b>VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN</b>	<b>PANTECH EARNING PVT LTD</b>
Enikepadu, Vijayawada-521108, Andhra Pradesh India.	4th Floor, Delta Chambers, Behind Chennai Shopping Mall, Ameerpet, Hyderabad, Telangana 500016
<b>Dr. G. CHENCHAMMA</b> PRINCIPAL - VITW	<b>Mr. CHINNASAMY C</b> MANAGER – PANTECH EARNING
vijayatechfw@gmail.com	Srinivasan.n@pantechmail.com
<a href="http://www.vitw.ac.in">www.vitw.ac.in</a>	<a href="http://www.pantechlearning.com">www.pantechlearning.com</a>

Witness 1:

*K. Prasanna*  
Witness 2:



*Praveen G*  
Witness 3:

*Ujan*  
Witness 4:



# VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN

Approved by AICTE, Affiliated to JNT University, Kakinada.  
An ISO 9001:2015 Certified Institute  
College Code : NP

Enikepadu, VIJAYAWADA- 521 108.  
Telephone No. : 0866 - 2844444  
Fax : 0866 - 2844999  
E-mail : vijayatechfw@gmail.com

## EXHIBIT A

### ZSCALER ACADEMIC ALLIANCE PROGRAM SPECIFICATIONS

#### Authorized ZAAP Academy

Academy Name: Vijaya Institute of Technology for Women

Academy Address: Enikepadu, vijayawada-521108

#### ZAAP Academy Principal Contact

Name: Dr. G. chenchamma

Title: Principal & Professor

Phone: 8008519444

Email: vijayatechfw@gmail.com

#### ZAAP Academy Secondary Contact

Name: K. Prasuna

Title: Associate Professor

Phone: 8008842308

Email: ecehwitw@gmail.com

#### Zscaler, Inc.

Address: 120, Holger Way, San Jose, CA, 95134 USA

#### Zscaler Principal Contact

Name: Prameet Chhabra

Title: VP, Platform Enablement • Training

Phone: +1 408 464 1320

Email: Prameet.chhabra@zscaler.com

#### Zscaler Secondary Contact

Name: Abhir Naik

Title: Sr. Academic Content Developer & Trainer

Phone: +91-7207437303

Email: anaik@zscaler.com

**PRINCIPAL  
VIJAYA INSTITUTE OF  
TECHNOLOGY FOR WOMEN  
ENIKEPADU, VIJAYAWADA-521 108.**



# VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN

Approved by AICTE, Affiliated to JNT University, Kakinada.  
Approved by: 2015 Certified Institute  
College Code : NP

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E-mail : vijayatechfw@gmail.com

## ZSCALER ACADEMIC ALLIANCE PROGRAM AGREEMENT

### PLEASE READ CAREFULLY

PLEASE READ THIS ZSCALER ACADEMIC ALLIANCE PROGRAM AGREEMENT ("AGREEMENT") BEFORE REGISTERING TO THE ZSCALER ACADEMIC ALLIANCE PROGRAM. THIS AGREEMENT IS MADE AND ENTERED INTO BY AND BETWEEN ZSCALER, INC., WITH ITS PRINCIPAL PLACE OF BUSINESS AT 120 HOLGER WAY, SAN JOSE, CA, 95134 USA AND THE ENTITY IDENTIFIED IN THE APPLICABLE REGISTRATION FORM ("LICENSEE") AND APPROVED BY ZSCALER AS A ZSCALER ACADEMIC ALLIANCE PROGRAM PARTNER.

BY REGISTERING AND APPLYING TO THE ZSCALER ACADEMIC ALLIANCE PROGRAM, YOU ARE REPRESENTING AND WARRANTING THAT YOU ARE AUTHORIZED TO BIND LICENSEE, AND THAT YOU CONSENT AND AGREE TO BE BOUND BY THE TERMS AND CONDITIONS OF THIS AGREEMENT. APPROVAL OF YOUR STATUS AS A ZSCALER ACADEMIC ALLIANCE PROGRAM PARTNER IS SUBJECT TO THE SOLE DISCRETION OF ZSCALER.

LICENSEE IS NOT A ZSCALER ACADEMIC ALLIANCE PROGRAM PARTNER AND THIS AGREEMENT SHALL NOT BECOME BINDING UNTIL PARTNER HAS RECEIVED A NOTICE OF ACCEPTANCE (AS HEREINAFTER DEFINED). REGISTERING AND APPLYING TO THE ZSCALER ACADEMIC ALLIANCE PROGRAM DOES NOT MEAN OR IMPLY THAT YOU HAVE BEEN ACCEPTED INTO THE ZSCALER ACADEMIC ALLIANCE PROGRAM AS A PARTNER.

### 1. Definitions

**1.1. "Affiliate"** means any entity which directly or indirectly controls, is controlled by, or is under common control with Licensee. "Control," for purposes of this definition, means direct or indirect ownership or control of more than 50% of the voting interests of the subject entity.

**1.2. "Authorized Course Materials"** means course materials developed and owned by Zscaler and/or its suppliers, including, but not limited to, instructor materials, slides, videos, manuals, workbooks, CDs, product documentation and selected handouts, reports, evaluation forms, e-learning and other materials developed and required for use in ZAAP Authorized Courses that Zscaler makes available to Licensee in electronic and/or hard copy formats to be used by Licensee in providing ZAAP Authorized Courses.

**1.3. "Educational Purposes"** means the purposes directly related to learning, teaching, training, that are part of the instructional functions performed by Licensee in providing the ZAAP Authorized Courses and, in the case of Students, purposes related to learning, training, in connection with the ZAAP Authorized Courses.

**1.4. "Effective Date"** means the date set forth in the Notice of Acceptance as the effective date of this Agreement.

**1.5. "Faculty"** means an individual(s) employed by or under written agreement with Licensee to provide ZAAP Authorized Courses and who has successfully completed the faculty qualification requirements stated in this Agreement and the guide for the Program.

**1.6. "Intellectual Property Rights"** means patent rights, copyrights, trade secrets and any other intellectual property rights recognized in any country or jurisdiction in the world whether registered or unregistered.

**PRINCIPAL**  
**VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN**  
**ENIKEPADU, VIJAYAWADA-521 108**



# VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN

Approved by AICTE, Affiliated to JNT University, Kakinada,  
Approved by All India Council for Technical Education (AICTE),  
AICTE No. 11/2015 Certified Institute  
College Code : NP

Enikepadu, VIJAYAWADA- 521 108.  
Telephone No. : 0866 - 2844444  
Fax : 0866 - 2844999  
E-mail : vijayatechfw@gmail.com

1.7. "Marks" means the Zscaler trademarks, service marks, trade names and logos. Use of a Mark by Licensee must correctly attribute ownership thereof to Zscaler and be in accordance with applicable law and Zscaler's then-current trademark usage guidelines.

1.8. "Moral Rights" means any rights to claim authorship of any work, to object to or prevent the modification or destruction of any work, to withdraw from circulation or control the publication or distribution of any work, and any similar right, existing under judicial or statutory law of any country in the world, or under any treaty, regardless of whether or not such right is called or generally referred to as a "moral right."

1.9. "Notice of Acceptance" means Zscaler's notification to the Licensee that Licensee has been accepted into the Zscaler Academic Alliance Program as a Partner and which notification will be sent to the email address provided by the Licensee in its completed registration form for the ZAAP.

1.10. "Partner" or "ZAAP Partner" means a member of the Program authorized to provide ZAAP Authorized Courses to Students as set forth in this Agreement.

1.11. "Student" means an individual enrolled to obtain credit as part of a structured set of courses that will be applied towards a diploma, certificate, or degree offered by Licensee.

1.12. "Zscaler Academic Alliance Program," "Program," or "ZAAP" means a government-accredited academic institution including secondary school, career or vocational school, technical school, defense or military school, college, or university authorized by Zscaler to provide ZAAP Authorized Courses.

1.13. "ZAAP Authorized Courses" means classroom instruction and technical training courses that are related to Zscaler Products and authorized by Zscaler to be provided by Partners to Students as described herein.

1.14. "Zscaler Products" means, collectively, all Zscaler products, services, solutions, hardware, software, and support.

## 2. LICENSEE APPOINTMENT AND OBLIGATIONS

2.1. Appointment. Subject to Licensee's compliance with the terms and conditions of this Agreement, Zscaler hereby appoints Licensee, and Licensee accepts such appointment, as a non-exclusive ZAAP Partner. The foregoing appointment grants Faculty the right to provide ZAAP Authorized Courses to Students at ZAAP Learning Facilities as agreed to in writing by Licensee and Zscaler. Licensee is not authorized under this Agreement to market, promote, offer, offer to sell, distribute, license, or sell any Zscaler Products.

2.2. Affiliates. Affiliates of Partner may participate as a ZAAP Partner provided that Partner ensures that any such Affiliates are bound to and comply with this Agreement, including but not limited to all of Partner's obligations hereunder, and Partner agrees that Partner is and will be responsible for the performance of such obligations by its Affiliates and liable to Zscaler for all acts and omissions of any such Affiliates (including the Affiliate's personnel) in violation of the terms of this Agreement.

2.3. Reporting. Unless prohibited by applicable privacy laws, and upon request from Zscaler, Partner will provide Zscaler with reports for each Authorized Course on a predetermined schedule and as defined by Zscaler.

2.4. Business Conduct. Licensee and its Faculty will: (i) provide the ZAAP Authorized Courses in a professional and competent fashion, in accordance with all applicable laws and regulations, and in a manner that reflects favorably on the Zscaler Academic Alliance Program; and (ii) make no representations, warranties or guarantees to Students with respect to the specifications, features, or capabilities of Zscaler Products other than as explicitly set forth in the Authorized Course Materials.



# VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN

Approved by AICTE, Affiliated to JNT University, Kakinada.  
AICTE No: 1:2015 Certified Institute  
College Code : NP

Enikepadu, VIJAYAWADA- 521 108.  
Telephone No. : 0866 - 2844444  
Fax : 0866 - 2844999  
E-mail : vijayatechfw@gmail.com

**2.5. Faculty.** Licensee will ensure that before its Faculty provide any ZAAP Authorized Courses, all Faculty and other relevant personnel are aware of: (i) Licensee's confidentiality and non-disclosure obligations set forth in Section 3; and (ii) Zscaler's ownership rights to intellectual property and faculty obligations regarding Zscaler's ownership rights set forth in Section 4. Licensee understands and agrees that Licensee is responsible for the acts and omissions of its personnel in violation of Sections 3 and 4.

**2.6. Marketing and Promotion.** During the term of this Agreement, Licensee may advertise as a ZAAP Partner upon the Effective Date. Any use of the Marks shall be governed by Section 6 of this Agreement.

**2.7. No Reproduction of Authorized Course Materials.** All Authorized Course Materials are protected by copyright and may not be reproduced, in whole or in part, without the prior written authorization from Zscaler. Use of any Zscaler Products obtained in connection with this Agreement shall be governed exclusively by the applicable terms of the Zscaler End User Subscription Agreement. Licensee acknowledges and agrees that it shall not reproduce, modify, or create derivative works of the Authorized Course Materials or otherwise use the Authorized Course Materials other than as explicitly set forth in this Agreement for the purpose of providing ZAAP Authorized Courses to Students.

**2.8. Restrictions on Products Use.** Zscaler Products shall be used for Educational Purposes only.

**2.9. No Conflict of Interest.** By accepting the Products and agreeing to use the Products for Educational Purposes, the Licensee certifies and agrees that the lending of and use of the Products associated with ZAAP does not constitute a gift or amenity of any sort. The lending of the Products and their subsequent use by the Licensee for the purposes articulated in this and any related agreements does not create a conflict of interest on the part of Zscaler Academic Alliance Program, the Licensee, its parent educational organization, or any organization of which the parent educational institution is a part.

## 3. CONFIDENTIALITY

**3.1. Definition.** "Confidential Information" means the non-public information of a party (the "Discloser") that is provided to the other party ("Recipient") or obtained by the Recipient in connection with this Agreement, provided that such information is either identified as confidential by the Discloser at the time of disclosure or is of such a nature that a reasonable person would understand it to be confidential.

**3.2. Exclusions.** Confidential Information is exclusive of information or data that: (a) was in the public domain at the time it was communicated to Recipient; (b) entered the public domain subsequent to the time it was communicated to Recipient through no fault of Recipient; (c) was in Recipient's possession not in violation of any obligation of confidentiality at the time it was communicated to Recipient; (d) was disclosed to Recipient not in any violation of any obligation of confidentiality; or (e) was developed by employees or agents of Recipient without use of or reference to the Confidential Information of Discloser.

**3.3. Obligations.** Recipient will not use Discloser's Confidential Information, except as necessary for the performance of this Agreement, and will not disclose such Confidential Information to any third party, except to those of its employees, subcontractors, and legal or professional financial advisors that need to know such Confidential Information for the performance of this Agreement, provided that each such employee and subcontractor is subject to a written agreement or is bound by confidentiality obligations that are at least as protective as those set forth herein. Recipient will use all reasonable efforts to maintain the confidentiality of all the Discloser's Confidential Information in its possession or control, but in no event less than the efforts that it ordinarily uses with respect to its own confidential information of similar nature and importance. Notwithstanding anything contained herein to the contrary, Recipient may disclose Confidential Information pursuant to an order of a court of competent jurisdiction or as otherwise required by law. Under such circumstances Recipient will, if permitted by law, regulation, or court order, provide Disclosure with advance notice of such disclosure to afford Disclosure an opportunity to take legal action to prevent or limit the scope of such disclosure, and will cooperate with Disclosure in connection therewith.

## 4. PROPRIETARY RIGHTS

All rights and title in and to the Authorized Course Materials and ZAAP Authorized Courses, including any and all derivative works of the foregoing, as well as the Marks, and Zscaler Products, including all Intellectual Property Rights inherent in all of the foregoing, shall remain the sole and exclusive property of Zscaler and/or its licensors. Notwithstanding anything to the contrary contained herein, Licensee is expressly prohibited from creating derivative works of the Authorized Course Materials and ZAAP



# VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN

Approved by AICTE, Affiliated to JNT University, Kakinada,  
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Authorized Courses. During and after the Term of this Agreement, Licensee will assist and cooperate with Zscaler in all respects and will take such further acts reasonably requested by Zscaler to enable Zscaler to acquire, transfer, maintain, perfect, and enforce its Intellectual Property Rights and other legal protections in the Authorized Course Materials and Authorized Courses, including any derivative works of the foregoing. No rights are granted to Partner other than as expressly set forth in this Agreement.

## 5. MORAL RIGHTS

Licensee also hereby agrees to irrevocably transfer and assign to Zscaler, waive, and never assert, any and all Moral Rights that Licensee or Licensee personnel may have in or with respect to the Authorized Course Materials and Authorized Courses, including any derivative works of the foregoing, during and after the term of this Agreement.

## 6. TRADEMARK LICENSE

5.1 Subject to Licensee's compliance with this Agreement, Zscaler grants to Licensee a non-exclusive, non-transferable license to use the Marks, during the term of this Agreement, solely in connection with the marketing and advertising of Authorized Courses. Any advertising, marketing, or promotional materials in which Licensee plans to use a Mark requires Zscaler's prior written approval, which shall not be unreasonably withheld or delayed. Licensee will not alter, erase or overprint any trademark notice provided by Zscaler or affix any Marks to any non-ZAAP Authorized Course Materials.

5.2 Licensee will at no time contest or aid in contesting the validity or ownership of any Mark or take any action that is inconsistent, adverse, or in derogation of Zscaler's rights herein, including, without limitation, applying to register any trademark, trade names, copyrights, or other designation that is confusingly similar to any Marks. The license granted hereunder shall terminate upon expiration or termination of this Agreement. Licensee recognizes the goodwill associated with the Marks, acknowledges that such goodwill belongs to Zscaler and agrees that any and all use of the Marks shall inure to the sole benefit of Zscaler and/or Zscaler's Affiliates, as applicable.

## 7. WARRANTY AND INDEMNIFICATION

7.1. Warranty. Each Party warrants that it has full corporate power to enter into the Agreement, to carry out its obligations hereunder, and to grant and assign the rights herein granted or assigned to the other Party.

7.2. ZAAP Partner Representations. ZAAP Partner represents to Zscaler that: (a) ZAAP Partner is a business entity duly organized and in good standing as required under all jurisdictions where ZAAP Partner does business; (b) ZAAP Partner's execution and performance of this Agreement has been duly authorized by all necessary action on the part of ZAAP Partner; and (c) neither ZAAP Partner nor, to ZAAP Partner's knowledge after reasonable inquiry and the conduct of a background check, any of its directors, officers, employees, or Faculty, have been convicted of any offense involving bribery, corruption, fraud or dishonesty, or been adjudged in a civil proceeding to have violated the law, materially breached its contractual obligation to another party, or committed an act of gross negligence, fraud, or willful misconduct. The foregoing representations shall remain in effect throughout the term of this Agreement and ZAAP Partner will immediately notify Zscaler if any of the foregoing become untrue.

7.3. Indemnity. To the fullest extent allowable under law, Licensee agrees to indemnify, defend, and hold harmless Zscaler and its Affiliates and its and their respective officers, directors, employees, agents, successors, and assigns from any and all claims, actions, damages, liabilities, costs and expenses, including reasonable attorneys' fees and expenses, arising from or related to: (i) any negligent act or omission or willful misconduct of Licensee or any of its Faculty, employees, Affiliates, employees or personnel of Affiliates, or subcontractors, if any, while engaging in activities under the Agreement; or (ii) Licensee's or any of its Affiliate's breach or violation of any law, statute, ordinance, or regulation applicable to Licensee or such Affiliate, as applicable, in carrying out Licensee's obligations under this Agreement. Zscaler expressly reserves the right to retain separate counsel at Zscaler's own expense to participate in the defense or settlement of such claims.

7.4. Disclaimer. THE PARTIES MAKE NO WARRANTIES EXCEPT AS STATED IN THIS SECTION 6. THE PARTIES DISCLAIM AND EXCLUDE ALL OTHER WARRANTIES, INCLUDING BUT NOT LIMITED TO, EXPRESS, IMPLIED, AND STATUTORY WARRANTIES, REPRESENTATIONS, AND CONDITIONS WITH RESPECT TO THIS AGREEMENT INCLUDING, BUT NOT LIMITED TO, THE IMPLIED



# VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN

Approved by AICTE, Affiliated to JNT University, Kakinada.  
Approved by AICTE as 1:2015 Certified Institute  
College Code : NP

Enikepadu, VIJAYAWADA- 521 108.  
Telephone No. : 0866 - 2844444  
Fax : 0866 - 2844999  
E-mail : vijayatw@vijayatw@gmail.com

## WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

### 8. LIMITATION OF LIABILITY

**8.1. Exclusion of Certain Damages.** EACH PARTY SHALL BE FULLY LIABLE FOR THE ACTIONS OF ITS EMPLOYEES AND AGENTS IN THE PERFORMANCE OF ITS OBLIGATIONS UNDER THIS AGREEMENT. IN NO EVENT WILL ZSCALER BE LIABLE FOR ANY DIRECT, SPECIAL, INCIDENTAL, PUNITIVE OR CONSEQUENTIAL DAMAGES (INCLUDING LOSS OF USE, DATA, BUSINESS, PROFITS, GOODWILL OR OTHER ECONOMIC LOSS), ARISING OUT OF, RELATING TO OR IN CONNECTION WITH THIS AGREEMENT, WHETHER SUCH LIABILITY ARISES FROM ANY CLAIM BASED UPON CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE), PRODUCT LIABILITY OR OTHERWISE, WHETHER OR NOT A PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH LOSS OR DAMAGE. THE PARTIES HAVE AGREED THAT THESE LIMITATIONS WILL SURVIVE AND APPLY EVEN IF ANY LIMITED REMEDY SPECIFIED IN THIS AGREEMENT IS FOUND TO HAVE FAILED OF ITS ESSENTIAL PURPOSE.

### 9. TERM AND TERMINATION

- 9.1. Term.** The term of this Agreement shall be one (1) year from the Effective Date (the "Term") and shall automatically renew for one (1) year terms thereafter, unless earlier terminated in accordance with the terms of this Agreement.
- 9.2. Termination for Convenience.** Either Party may terminate this Agreement at any time upon thirty (30) days written notice to the other Party. ZAAP Authorized Courses that are committed to by a Licensee will not be subject to the termination clause of the contract or interrupted during the curriculum year when termination occurs within that period.
- 9.3. Termination For Cause.** Either Party may terminate this Agreement, at any time, if the other Party breaches any material term of this Agreement and fails to cure that breach within ten (10) days after notice thereof from the non-breaching Party.
- 9.4. Effect of Termination.** Upon the termination or expiration of this Agreement: (i) each Party will promptly return to the other Party all Confidential Information of the other Party in its possession or control, and will provide the other Party with a certification, signed by one of its officers, certifying the return of all such Confidential Information; (ii) Licensee will immediately cease using the Marks, ZAAP Authorized Courses, and Authorized Course Materials; and (iii) Licensee will return to Zscaler any copies of ZAAP marketing collateral in Licensee's possession or control.
- 9.5. No Damages Upon Termination.** LICENSEE WAIVES ANY RIGHTS IT MAY HAVE TO RECEIVE ANY COMPENSATION OR INDEMNITY UPON TERMINATION OR EXPIRATION OF THIS AGREEMENT UNDER THE LAWS OF THE TERRITORY OR OTHERWISE, OTHER THAN AS EXPRESSLY PROVIDED IN THIS AGREEMENT.
- 9.6. Survival.** The rights and obligations of the Parties under Sections 2 through 9 will survive the termination or expiration of this Agreement.

### 10. MISCELLANEOUS

- 10.1. Assignment.** Licensee may not assign or transfer this Agreement, in whole or in part, by operation of law or otherwise, without Zscaler's express prior written consent.
- 10.2. Governing Law and Jurisdiction.** This Agreement will be governed by and construed in accordance with the laws of the governing nation. The Parties expressly agree that the United Nations Convention on Contracts for the International Sale of Goods shall not apply to this Agreement.
- 10.3. Non Exclusive Remedy.** Except as expressly set forth in this Agreement, the exercise by either Party of any of its remedies under this Agreement will be without prejudice to its other remedies under this Agreement or otherwise.
- 10.4. English Language.** The original of this Agreement has been written in English, and that version will govern. Licensee waives any rights it may have under any applicable law to have this Agreement written in any other language. Any versions of this Agreement in any other language will be for accommodation only and will not be binding upon either Party.





# VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN

Approved by AICTE, Affiliated to JNT University, Kakinada,  
AICTE No: 1:2015 Certified Institute  
College Code : NP

Enikepadu, VIJAYAWADA- 521 108.  
Telephone No. : 0866 - 2844444  
Fax : 0866 - 2844999  
E-mail : vijayatechfw@gmail.com

**10.5. Notices.** All notices shall be in writing and delivered by overnight delivery service or by certified mail sent to the address published on the respective Party's websites or the address specified on the relevant order document (attention: Legal Department), and in each instance will be deemed given upon receipt.

**10.6. Publicity.** The Licensee grants Zscaler the right to use and display the Licensee's name, trademark(s), and/or trade name(s) (whether in written or electronic form) in any Zscaler list of ZAAPP partners. Except as otherwise provided in this Agreement, nothing in this Agreement gives either Party a right to use the other Party's name, trademark(s), or trade name(s), directly or indirectly, without the other Party's prior written consent, including use in written publicity, news release, or other public announcement.

**10.7. Relationship of the Parties.** The Parties are independent contractors, and this Agreement will not establish any relationship of partnership, joint venture, employment, franchise, or agency between the Parties. Neither Party will have the power to bind the other Party or to incur any obligations on its behalf, without the other Party's prior consent.

**10.8. Compliance with Laws; Export Control.** Licensee shall comply with all applicable laws in connection with Licensee's use of Zscaler Products. Licensee further agrees that it will not engage in any illegal activity in any relevant jurisdiction, and Licensee acknowledges that Zscaler reserves the right to notify its customers or appropriate law enforcement in the event of such illegal activity. Both Parties shall comply with the U.S. Export Administration Regulations, and any other export laws, restrictions, and regulations to ensure that the Product and any technical data related thereto is not exported or re-exported directly or indirectly in violation of or used for any purposes prohibited by such laws and regulations.

**10.9. Waiver.** The failure by either Party to enforce any provision of this Agreement will not constitute a waiver of future enforcement of that or any other provision.

**10.10. Equitable Relief.** Licensee acknowledges that any breach of its obligations under this Agreement with respect to the proprietary rights or Confidential Information of Zscaler will cause Zscaler irreparable injury and significant injury for which there are inadequate remedies at law. Accordingly, Zscaler will be entitled to obtain immediate equitable relief to enjoin any such breach, in addition to all other rights and remedies that it may have under this Agreement, at law or otherwise.

**10.11. Entire Agreement.** This Agreement, including all exhibits hereto, constitutes the complete and exclusive understanding and agreement between the Parties regarding its subject matter and supersedes all prior or contemporaneous agreements or understandings, whether written or oral, relating to its subject matter. Any waiver, modification, or amendment of any provision of this Agreement will be effective only if in writing and signed by duly authorized representatives of each Party.

**PRINCIPAL  
VIJAYA INSTITUTE OF  
TECHNOLOGY FOR WOMEN  
ENIKEPADU, VIJAYAWADA-521 108.**



# VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN

Approved by AICTE, Affiliated to JNT University, Kakinada.  
Approved by ISO:2015 Certified Institute  
College Code : NP

Enikepadu, VIJAYAWADA- 521 108.  
Telephone No. : 0866 - 2844444  
Fax : 0866 - 2844999  
E-mail : vijayatechfw@gmail.com

## EXHIBIT A

### ZSCALER ACADEMIC ALLIANCE PROGRAM SPECIFICATIONS

#### Authorized ZAAP Academy

Academy Name: *Vijaya Inst of Tech*  
Academy Address: *Enikepadu, for women*  
*VJA - 521108*

#### Zscaler, Inc.

Address: 120, Holger Way, San Jose, CA, 95134  
USA

#### ZAAP Academy Principal Contact

Name: *Dr. G. Chenchamma*  
Title: *Principal + professor*  
Phone: *8008519444*  
Email: *vijayatechfw@gmail.com*

#### Zscaler Principal Contact

Name: Prameet Chhabra  
Title: VP, Platform Enablement+Training  
Phone: +1 408 464 1320  
Email: Prameet.chhabra@zscaler.com

#### ZAAP Academy Secondary Contact

Name: *Dr. K. Prasuna*  
Title: *Associate professor*  
Phone: *80085192308*  
Email: *ecchvitu@gmail.com*

#### Zscaler Secondary Contact

Name: Abhir Naik  
Title: Sr. Academic Content Developer & Trainer  
Phone: +91-7207437303  
Email: anaik@zscaler.com

*G. Chamma*

**PRINCIPAL**  
**VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN**  
**ENIKEPADU, VIJAYAWADA-521 108.**



## MEMORANDUM OF UNDERSTANDING (MOU)

BETWEEN

**LEO Global Overseas**

AND

**Vijaya institute of technology for Women College**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 01<sup>st</sup> day of July 2023 by and between **Vijaya institute of technology for Women College**.

The First Party represented herein by **Leo Global overseas services** Managing Director, **Mr. Veeranjanyulu Lagadapati** and **Vijaya institute of technology for Women College**. The second party and represented herein by its principal, **Dr. P. Subbaiah**

### WHEREAS:

- A) First Party is a Higher Educational Institution named: **LEO Global overseas** First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- B) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- C) **Vijaya institute of technology for Women College** - the Second Party is engaged in providing to Students overseas career consultancy and placement services.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

### CO-OPERATION

#### CLAUSE 1

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.



# LEO GLOBAL OVERSEAS EDUCATIONAL CONSULTANCY

Vijaya Complex, Opp. Vijetha Super Market, 5th Lane Brindavan Gardens, Guntur - 522006.  
Guntur - 8519955599, 8519855999, Ph : 0863-2255959

- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

## SCOPE OF THE MOU

### Clause 2

2.1 Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the Industries; the First Party to permit the Faculty and Students of the Second Party to visit its group companies and also involve in Training Programs for the Second Party. This will provide confidence & smooth transition for students work.

2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.

2.3 Placement of trained students: Second party will actively engage to help the delivery of the training and placement of the students of the second party on the technology trends and in house requirements.

2.4 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

## VALIDITY

### CLAUSE 3

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on unconditionally, during which period, the Second Part.

## RELATIONSHIP BETWEEN THE PARTIES

### CLAUSE 4

- 4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

**First Party Head**

  
Veeranjaneyulu Lagadapati  
(Managing Director)



**Second Party Head**

  
Dr. P. Subbaiah  
(Principal)



# VISAKHA INSTITUTE OF ENGINEERING & TECHNOLOGY

(Sponsored by Varaha Lakshmi Narasimha Swamy Educational Trust, Regd. No.41/2007)

Approved by AICTE, New Delhi, Affiliated to JNTUGV-Vizianagaram & Accredited by NAAC

88<sup>th</sup> Division, GVMC, Narava, Visakhapatnam - 530 027.

e-mail: vietvsp@gmail.com www.vietvsp.com ☎ 0891-2892901, 2892902, 9959617476



## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is entered into an effective as of 28<sup>th</sup> June 2023 and is valid until one year of the date of signing.

By and Between



**VISAKHA INSTITUTE OF ENGINEERING & TECHNOLOGY**

88<sup>th</sup> Division, GVMC, Narava, Visakhapatnam - 530027, Andhra Pradesh.

*And*



**VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN**

(Affiliated to JNTUK-Kakinada, Approved by AICTE)

An ISO 9001-2015 Certified Institution

ENIKEPADU, VIJAYAWADA-521 108

**VISAKHA INSTITUTE OF ENGINEERING & TECHNOLOGY**, 88<sup>th</sup> division, Narava, Visakhapatnam, represented by its Principal **Dr. V.SRIDHAR PATNAIK**, Here in after referred as "VIET" being the first party

And

**VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN**, Enikepadu Vijayawada Krishna District Andhra Pradesh Pin: 521108, represented by its Principal **Dr.G.CHENCHAMMA**, here in after called as **VITW** referred as "2<sup>nd</sup> party" and collectively as "parties".

Whereas:

**Party-1:** VIET, Visakhapatnam was established in 2009 with a vision to make an indelible mark in the field of Engineering Education & Research.

**Highlights of the College:**

- Established in 2009
- Offers UG and PG programs

**Accreditations:**

- VIET, Visakhapatnam is providing quality education since 13 years one of the reputed institutes in Visakhapatnam District, AP affiliated to JNTU, Kakinada.
- College is Accredited by NAAC and permanently affiliated to JNTUK, Kakinada

**Mission:**

To Impart Value based Scientific Knowledge through Quality Technical Education. The promoter "VISAKHA EDUCATIONAL SOCIETY" has a vast experience of nearly two decades in running different educational institutions.

**Party-2:** **VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN (VITW)** located in Vijayawada in the heart of Andhra Pradesh Capital Region Suburbs, is one of the pioneering professional women institutes affiliated to JNTU Kakinada. Since its inception in 2008, VITW has been dedicated to impart quality education to professional students and to prepare students for innovations and leadership in a global competitive village.

The institution oriented towards the cause of need-based education, aiming at optimum growth, have been delivering various foundation courses, certificate courses and career oriented UGC sponsored add-on courses have contributed towards enriching the curriculum.

In twelve years of its existence the college carved a niche for itself by providing holistic development of our students imbued by values by its academic environment, student support services, Mentorship programmes, Placement assistance, and Outreach programmes - with excellent infrastructure facilities.

The college had facilitated the formation of an ED-Cell to ignite the spirit of entrepreneurship in students, by giving them the requisite skills, knowledge and competencies. This centre plans to conduct workshops, training programmes, hands on experience in collaboration with industry and government organizations.

#### **Objectives of MoU:**

1. To promote & enhance academic interest between VIET and VITW.
2. To provide advice for implementation of quality of education between VIET and VITW.
3. To promote research/continuing education activities between parties.
4. Access to Information on research / education resources and academic know how
5. Access to Centers of Excellence of the college
6. Technical support in projects related to science and management from senior faculty or experts
7. Guidance for specific issues in terms of R&D, Project design and development etc. from the senior faculty or experts
8. On boarding potential faculty who would be the mentors to support boot camps, Technology Readiness Level (TRL) activities for prototyping, guide startups on pro bono basis
9. To refer or depute faculty or Resource persons for specific programs as speakers.

#### **Technical areas of collaboration:**

- A. A continuing quality improvement programme to improve quality of teaching staff in both parties.
- B. Providing academic interaction by delivering special lectures at both institutes on topics of relevance to modern industry.

- C. Provide necessary helps in organizing workshops, conferences and personality development programmes at both parties for enhancement of skills in respect of faculty, staff and students.
- D. Provides necessary support for establishment of video satellite link and assistance in development of E-classrooms, Lab, Curriculum, Establishment of research labs, training and placement, library etc. at both parties.
- E. To provide training programmes for Students & Staff.

**Terms & conditions:**

1. The cost of development of infrastructure at both parties should be borne by themselves.
  2. For continuing education to teachers and students the financial arrangements will be made mutually agreed terms.
  3. For the visits related to advice & consultancy, travel and other expenses of faculty & staff shall be reimbursed by both the parties on mutually agreed terms.
  4. The faculty and students of both parties can use library facilities for a short time.
  5. Both parties agreed to help identify and invite the faculty members & researchers from the other institutes to participate in conferences, workshops and short-term courses.
  6. This MoU may be amended, removed and terminated by mutual written agreement of the parties at any time.
  7. Either party should have the right to terminate this MoU upon 60days prior written notice to the other Party.
- A. **Confidentiality:** The VIET and the YOUR college VITW agreed to hold in confidence all information/data designated by the parties as being confidential which is obtained from either party or created during the performance of MOU and will not disclose the same to any third party without written consent of the other party.
- The above confidential clause under this MOU excludes the information/data processed by either party before entering into this MOU or independently developed and/or information already available through public domain.
- B. **Coordination**
- Each institution shall appoint one member of its teaching/research faculty to coordinate the programme on its behalf. Further, a coordination committee will periodically review and identify ways to strengthen cooperation between the two institutions.



**C. Tenure and Termination**

This MOU will take effect from the date it is signed by representatives of the two institutions. It will remain valid for one year, and may be continued thereafter after suitable review and agreement. Either institution may terminate the MOU by giving written notice to the other institution six months in advance. However, VIET and VITW will ensure that all activities in progress are allowed to complete successfully.

**D. Arbitration Clause**

Should there be a dispute relating to any aspect of academic cooperation, VIET and VITW will jointly resolve the dispute in a spirit of independence, mutual respect, and shared responsibility.

This MOU is signed subject to approval of the respective academic/administrative bodies.

IN WITNESS WHEREOF THE PARTIES HAVE EXECUTED THIS MOU AS OF THE DAY AND YEAR FIRST ABOVE WRITTEN:

AGREED:

First Party

For:



Authorized Signatory

**Dr. V. Sridhar Patnaik**

Principal

Visakha Institute of Engineering  
& Technology, Narava,  
Visakhapatnam,  
Andhra Pradesh - 530027

Second Party

For:



Authorized

**PRINCIPAL**  
**VIJAYA INSTITUTE OF**  
**TECHNOLOGY FOR WOMEN**  
**ENIKEPADU, VIJAYAWADA-521108**

Vijaya Institute of Engineering &  
Technology for Women  
Erikepadu, Vijayawada  
Andhra Pradesh - 521108



# CHIP ELECTRONICS TRAINING INSTITUTE

(Design Your Career)

Door No: 33-21-4, First Floor, Seetharampuram Signals  
Elur Road, Vijayawada-500002.



## MEMORANDUM OF UNDERSTANDING BETWEEN CHIP ELECTRONICS TRAINING INSTITUTE AND VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN

The Memorandum of Understanding (MOU) establishes a type of partnership between **CHIP ELECTRONICS TRAINING INSTITUTE** and **VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN** .

### MISSION:

**CHIP ELECTRONICS TRAINING INSTITUTE** is a largest better quality providing learning platform where students get trained by industry experts along with certifications in domain of **ECE** Department.

**VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN** ensures high standards to educate, enrich and excel the professional programs, by eminent faculty who endeavors to mold the students into socially responsible professionals through creative team work innovation and research.

Together we enter into the Memorandum of Understanding to promote **PLACEMENTS, INTERNSHIPS, WORKSHOPS, FACULTY DEVELOPMENT PROGRAMS** and **PROJECT**. Accordingly **CHIP ELECTRONICS TRAINING INSTITUTE** and **VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN** operating under this MOU agree as follows.

### PURPOSE AND SCOPE :

**CHIP ELECTRONICS TRAINING INSTITUTE** and **VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN** describe the intended results or effects that the organizations hope to achieve and area(s) that the specific activities will cover.

Benefits to **VIJAYA INSTITUTE OF TECHNOLOGY FOR WOMEN**

- WORKSHOPS
- FACULTY DEVELOPMENT PROGRAMS



# CHIP ELECTRONICS TRAINING INSTITUTE

(Design Your Career)

Door No: 33-21-4, First Floor, Seetharampuram Signals  
Elur Road, Vijayawada-500002.



- INTERNSHIPS
- REAL-TIME PROJECTS
- JOB ORIENTED TRAINING & PLACEMENT

Who is the target?

Students of

- 2<sup>nd</sup> year III Semester for Workshops
- 2<sup>nd</sup> year IV Semester Internships
- 3<sup>rd</sup> year V Semester for Skill Development Programs
- 3<sup>rd</sup> year VI Semester and summer Job Oriented training
- 4<sup>th</sup> year for Placements and Real-time Projects.

## TERMS OF UNDERSTANDING :

The term of this MOU is for a period of **1 Year** effect from **12-06-2023**. This MOU can be extended upon written mutual agreement. It shall be *reviewed annually* to ensure that it is fulfilling its purpose and to make any necessary revisions.

Either organization may terminate this MOU upon thirty(30) days written notice without penalties or liabilities.

## AUTHORIZATION :

The signing of this MOU is not a formal undertaking. It implies that the signatories will strive to reach, to the best of their ability, the objectives stated in the MOU.

On behalf of the organization I represent, I wish to sign this MOU and contribute to its further development.

Signed by:

For **CHIP ELECTRONICS  
TRAINING INSTITUTE**

Name: Mr. R. UPENDAR RAO.

Designation: Managing Director

Date: 06-06-2023

Place: Vijayawada



Signed by:

For **VIJAYA INSTITUTE OF  
TECHNOLOGY FOR WOMEN**

Dr. G. Chenchamma

Principal

Date: 12-06-2023

Place: Vijayawada

PRINCIPAL  
VIJAYA INSTITUTE OF  
TECHNOLOGY FOR WOMEN  
SNIKEPADU, VIJAYAWADA-521 108

